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## 10 NEED-TO-KNOW FACTS ABOUT YOUR K-12 BUSINESS



In 12 to 18 months, IT will have full or partial ownership of critical systems currently owned by facilities and safety.



There are often no strategic or marketing goals specifically targeting the “21st Century parent.”



Nearly 80% of vendors selected in an RFP do no repeat business with the district.



Many districts view their IT Departments as tactical cost-centers and not as strategic partners.



Nearly 80% of districts report dissatisfaction with the results of their RFP projects.



“SBAC ready” districts are averaging a ratio of 2700 to 1 for network devices to techs.



The cost of deploying an effective BYOD strategy far exceeds the cost of providing an effective 1 to 1 environment.



ACSA has established strategic partners with access to contracts allowing you to implement solutions without RFPs.



Most software companies are moving their offerings to be consumed from the cloud, yet most districts have no defined cloud strategy.



Nearly 75% of all districts have cabling infrastructures that do not meet standards in some or all areas of their network.



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