



development group, inc



No matter your industry, technology is quickly becoming more important, even necessary, for your daily operations. You need a technology partner who can provide you with solutions that will make your life easier and your IT more relevant. Our goal at DGI is to be effective and valuable while creating a positive experience for your team throughout our relationship. In short, we'll leverage our process and expertise to help you accomplish your goals and become a positive contributor to your organization.

5 Ways that DGI is Unique:



1. THERE'S A METHOD TO OUR MADNESS
We use a six-step proven process to hold everyone accountable to making our solutions tie to actual business outcomes within your organization. We don't implement technology, we implement solutions, and they're relevant to your business. Period.



2. WE WORK TO EARN THE NEXT PROJECT
Anyone can make the first sale. For us, it's the second project that we're always working to earn. That's why we maintain a high level of service from the initial discovery to post-project engagement. That's probably why we're working with repeat customers on over 87% of our projects.



3. WE SWIM IN OUR LANE
We are experts. Because of our dedication to that expertise, all of our team is Cisco-focused and 100% of our engineers are Cisco-certified. We concentrate on what we do well, and if we're not the best, we'll refer you to the people who are. That's evident with our 100% Cisco Customer Satisfaction Rating.



4. WE'VE WALKED MORE THAN A MILE IN YOUR SHOES

A lot of companies may claim to understand your organization's issues, but when we say it, we really mean it. We've sat in your chairs, and we've worked to reach the same objectives. DGI's owners have experience in both the private sector and K-12 space, and our on-staff K-12 Business Advisor is the former CTO of one of California's largest school districts. We've navigated the same waters and we can help you chart your course.



5. OUR SERVICE IS OUR 'SECRET SAUCE'

Most companies treat project close-outs as the end of the line. We make it a point to engage with our customers even after the sales process and project is complete. There are always opportunities to help IT shine in every organization. Stick with us and, we'll be sure that every solution contributes to making your organization rock!



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www.dgi.rocks

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